PhD IN BUSINESS ADMINISTRATION AND MANAGEMENT

GRADING SCALE

grade	F (fail)	C	C+	B-	B	B+	A-	A	A+
Grade equivalent (out of 30)	<18	18-19	20-21	22-23	24-25	26-27	28-29	30	30 cum laude

REQUIREMENTS COHORTS AS OF 2018-2019

1st year:

Study plan:

1 preparatory course + PhD compulsory courses + curriculum compulsory courses + seminars (MNT, MKT, ACC Depts) + research activity

Requirements:

➢ Exam for each course (except preparatory course)
Each course is given a grade.
➢ Research presentation (to be drafted under the supervision of the advisor and to be submitted before the beginning of the 2nd year: early September). No grade is given to the research presentation.

If fails in exams > 3, then the result is "NOT admitted to 2nd year" (no PhD pass and no MPhil pass).

If fails in exams ≤ 3, then retake is required. Just one retake for each failed exam.

If all exams are passed (post retake, if any) and GPA is ≥ B, then the result is "admitted to 2nd year - PhD pass".

If all exams are passed (post retake, if any) and GPA is C or C+, then the result is "NOT admitted to 2nd year – yes MPhil pass".

If one or more exams are not passed (post retake, if any), then the result is "NOT admitted to 2nd year – NO MPhil pass".

In case of MPhil pass, the transcript will include grades of exams (post retake, if any).

2nd year:

Study plan:

courses (compulsory and electives) + seminars (MNT, MKT, ACC Depts) + research activity

Requirements:

➢ Exam for each course.
  Retake is required in case of fail; just one retake for each failed exam.
➢ Second-year paper (to be drafted under the supervision of the advisor and to be submitted by the end of June); the paper is assessed by a blind reviewer; the results can be: Accept; Revise and Resubmit; Reject.
  If the result is Revise and Resubmit, the student has 6 weeks to resubmit a new paper; the final result can be: Accept; Reject.

If:
- all exams are passed (grade $\geq$ C) and
- the result of the paper is "accept" (post resubmission, if required),
then the result is "admitted to 3rd year – PhD pass".

If any other situation (fail(s) in exams; Reject in the second-year paper; both fail(s) in exams and reject for the paper), then the result is "NOT admitted to 3rd year - MPhil pass".

In case of MPhil pass, the transcript will include only grades of 1st year exams.

3rd and 4th year:

➢ Curriculum PhD Seminar in Business Administration & Management;
➢ Seminars organized by the Departments of Management & Technology, Marketing and Accounting;
➢ Submission of one research paper per year;
➢ Two seminar presentations per year to illustrate one's own research output, at least one in Bocconi;
➢ Thesis submission (following the detailed instructions available [at this page]).