Universita' Bocconi Luigi Zingales

Workshop on Corporate Externalities (Updated 4/9/32)

Advanced economies rely on a combination of regulation and legal liability to minimize the externalities produced by the private sector. In large corporations, a complex compliance system is supposed to ensure that corporate decisions comply with the existing law and regulations. In spite of all this infrastructure, we still observe major failures from the 737 Max fiasco to the Volkswagen emission scandal. This workshop is aimed at discussing what is wrong. Is it a lack of regulation, captured regulation, a failure of the legal liability system, bad corporate incentives, or all of the above? The goal of the workshop is to come up with possible solutions to ensure compliance.

Lecture 1: Framework

Friedman, M., 1970. The New York Times Magazine. September, 13, p.1970.

Zingales, L., 2020, Friedman's Legacy: From Doctrine to Theorem, ProMarket https://www.promarket.org/2020/10/13/milton-friedman-legacy-doctrine-theorem/

Hart, O. and Zingales, L., 2022. The New Corporate Governance. Business Law Review, 1(1).

Karpoff, Jonathan M., 'Does Reputation Work to Discipline Corporatemisconduct?', in Timothy G. Pollock, and Michael L. Barnett (eds), *The Oxford Handbook of Corporate Reputation* (2012)

Lecture 2: The DuPont Case

Bilott, R., 2020. Exposure: Poisoned water, corporate greed, and one lawyer's twenty-year battle against DuPont. Atria Books.

Shapira, R. and Zingales, L., 2017. Is pollution value-maximizing? The DuPont case (No. w23866). National Bureau of Economic Research.

Michaels, D., 2020. The triumph of doubt: dark money and the science of deception. Oxford University Press. Chapter 3

Gaber, N., Bero, L. and Woodruff, T.J., 2023. The Devil they Knew: Chemical Documents Analysis of Industry Influence on PFAS Science. Annals of Global Health, 89(1).

https://www.industrydocuments.ucsf.edu/

Lecture 3: The Atlantia Case

Grasso, Marco, 2023, "Il crollo: Ponte Morandi, una strage italiana" Ponte alle Grazie

Marco Grasso, 11:36 La Strage del Morandi, podcast that can be downloaded here <u>https://open.spotify.com/show/76mfeHaPhBvJzoNkoabFXp</u>

Sara Bagagli, Guy Rolnik and Stefano Feltri, 2020, ATLANTIA, Stigler Center Case Studies <u>https://www.chicagobooth.edu/-/media/research/stigler/pdfs/casestudies/cases/atlantia-final.pdf</u>

Meletti, Giorgio, 2022, "Ponte Morandi, la morte di 43 persone è stata un ottimo affare, " Domani, 09 agosto 2022.

PROC. PENALE 10468/18/21 ANNOTAZIONE N.6

Nota Viadotto Polcevera

Lecture 4: The Volkswagen and Boeing Cases

Ewing, J., 2017. Faster, higher, farther: The inside story of the Volkswagen scandal. Random House. Chaps 9, 10, 15.

United States of America v. VOLKSWAGEN AG, 2017, "Rule 11 Plea Agreement" <u>https://iaicm.org/wp-content/uploads/formidable/9/Volkswagen-AG-DOJ-Plea-Agt-11Jan2017-1.pdf</u>

Nelson, J.S. (Josephine Sandler), The Criminal Bug: Volkswagen's Middle Management (April 19, 2016). <u>https://ssrn.com/abstract=2767255</u>

Eger, Thomas and Schaefer, Hans-Bernd, Reflections on the Volkswagen Emissions Scandal (January 25, 2018). https://ssrn.com/abstract=3109538

Michaels, D., 2020. The triumph of doubt: dark money and the science of deception. Oxford University Press. Chapter 10

Robison, P., 2021. Flying blind: The 737 MAX tragedy and the fall of Boeing. Anchor.

Coffee, John C., Nosedive: Boeing and the Corruption of the Deferred Prosecution Agreement (June 6, 2022). https://ssrn.com/abstract=4105514

The Seattle Times Former Boeing pilot indicted on fraud charges related to 737 MAX crashes that killed 346 | The Seattle Times

Lecture 5: Science for Sale

McHenry, L.B., 2018. The Monsanto Papers: poisoning the scientific well. *International Journal of Risk & Safety in Medicine*, 29(3-4), pp.193-205.

Leland Glenna, Analena Bruce, 2021, "Suborning science for profit: Monsanto, glyphosate, and private science research misconduct, Research Policy, Volume 50, Issue 7, 2021.

Michaels, D., 2020. The triumph of doubt: dark money and the science of deception. Oxford University Press. Chapters 14-15.

The Weinberg Memo

Zingales, Luigi, 2014, "Preventing Economists' Capture," in Preventing Regulatory Capture, D. Carpenter and D. A. Moss (eds.), New York: Cambridge University Press.

Lecture 6: The Powell Memo

Powell, Lewis, The Powell Memorandum, 1971

Pritchard, Adam C. "Justice Lewis F. Powell, Jr. and the Counterrevolution in the Federal Securities Laws." Duke L. J. 52, no. 5 (2003): 841-949.

Lancieri, Filippo, Eric A. Posner, and Luigi Zingales, 2023 "The Political Economy of the Decline in Antitrust Enforcement in the United States," Antitrust Law Journal, forthcoming.