

WU VIENNA

PROSPECTIVE COURSE LIST

english taught – winter term 16/17

Class Title	Contents	ECTS	Level
Introduction to the Law of International Commerce and International Private Law	<p>The class will analyze private law problems of cross-border transactions, starting with a brief introduction to the differences of legal systems and advantages and challenges of forum shopping. Harmonization of private law is the next topic, dealing more specifically inter alia with the examples of the UN Sales Convention and the Incoterms. Selected aspects of contract law will be discussed from the perspective of various national systems as well as the Sales Convention, the Principles of European Contract Law, the Unidroit Principles of International Commercial Contracts, and the Draft Common European Sales Law. The second half of the class will be devoted to conflicts of laws that may arise in business settings, and how the Rome I and II Regulations resolve these.</p>	6	LL.M.

Introduction to the US-Business Law and International Arbitration Law	<p>Introduction to U.S. Business Law: This lecture series provides an introduction to common law contracts (including the concepts of offer, acceptance, consideration, damages etc.) as well as an overview of U.S. corporations law. The material is presented in interactive lectures, in which the students are expected to read and discuss court decisions. Students are obliged to attend all lectures (attendance is taken) and to complete a final 1 1/2-hour written examination in English. Reading materials will be made available online.</p> <p>Introduction to International Arbitration: This part of the course will look at the legal and economic importance of international arbitration as an instrument for minimizing risks and enforcing rights. The course includes a detailed presentation of the practice of ICC arbitration, of international investment arbitration and of sports arbitration. Moreover, it also provides practical suggestions for the drafting of arbitration agreements, for the efficient conduct of arbitrations as well as for the consensual resolution of disputes, in particular through mediation.</p>	6	LL.M.
International Corporate and Financial Law	The course offers an English-language introduction to company law with a focus on fundamental problems common to all legal systems. On successfully completing the course students will understand the diverging interests of the various stakeholder groups in limited-liability companies and the strategies through which the law seeks to resolve the resulting conflicts of interest. Moreover, the course will raise students' awareness for the diversity of legal solutions adopted in Austria, Germany and the UK as well as the limitations of EU harmonisation efforts	6	LL.M.
International Dispute Resolution	Introduction into international dispute resolution with special emphasis on transatlantic litigation (i.e. litigation involving litigants from Europe and the U.S., respectively). This course provides an overview of the so-called Jurisdiction Conflict between the U.S. and Europe, as well as European and international conventions and regulations in this field; it discusses several international high-profile cases and also discusses international insolvency law and international arbitration.	6	LL.M.

Law and Language: Key Concepts, Cases and Comparative Challenges	This course deals with selected issues in the fields of public law, criminal law and civil law. It offers an introduction into the basic principles of the common law system of the United Kingdom, especially focusing on comparative aspects on national and European level. The course combines legal studies, foreign language competence and methodical expertise by enabling each student to engage in presentations and discussions on selected topics.	4	LL.M.
Basics on European Labour Law and Social Law	The course gives an overview of European Union labour law and industrial relations. We will study and analyse the relevant primary and secondary legislation as well as the case law of the CJEU.	4	LL.M.
Principles of International Law	Topics discussed in this course include the nature of international law and the international system, sources of international law, the law of treaties, international law and national law/EU law, personality, statehood and recognition, jurisdiction and sovereignty, state responsibility and immunities, international organizations, use of force, collective security and peacekeeping, and peaceful settlement of disputes and international human rights law.	4	LL.M.
Business Tax Law	Topics of corporate tax law and tax accounting will be elaborated by discussing case studies.	5	LL.M.
Tax Treaty Law	The course is an introduction into tax treaty law. The system of the OECD Model Convention and the most important double tax conventions are analyzed by discussing and solving case studies.	5	LL.M.

Issues in U.S. International Tax Law and Policy	Issues in U.S. International Tax Law and Policy will be discussed to enable the students a comprehensive education in tax law.	1	LL.M.
Comparative Perspectives on Cross-Border Direct and Indirect Taxation in the Digital Age	A comparative perspective on cross-border direct and indirect taxation in the digital age will be discussed to enable the students a comprehensive education in tax law.	1	LL.M.
Tax and Development	Issues in tax and development will be discussed to enable the students a comprehensive education in tax law.	1	LL.M.
Simulated Tax Treaty Negotiations with Brazil	The Seminar will be conducted in cooperation with the University of Sao Paolo. In that context a joint video conference shall take place in which it is intended that students of both universities lead simulated tax treaty negotiations.	4	LL.M.
Fundamentals of European Union Law	The course deals with the following main topics (depending on recent developments, each semester's course might focus on respective aspects): European Union law: concept and development; relationship of EU and domestic law; EU constitutional principles (rule of law, fundamental rights, democracy); institutions of the EU; competences, legal acts and instruments; legislation and administration; legal protection in the EU	4	LL.B.

Moot Courts

Tax Law Moot Court

4 LL.M.

**European Human Rights
Moot Court Competition**

4 LL.M.

European Law Moot Court

4 LL.M.

Language Courses

Foreign Language Business Communication - Legal English	This course focuses on the intersection of business and law and on the English language used to competently cover the most important concepts of commercial law, contract law, company law, and other business-related legal topics.	5	LL.M.
English Business Presentations	Presenting selected business topics over the course of three presentations: one short (8-12 minutes) prepared presentation, one longer (15-20 minutes) prepared presentation, as well as one shorter (8-12 minutes) unprepared presentation.	5	LL.M.
English Business Negotiations	Each session of the course is divided into a theoretical part and a practical skills part. In an interactive approach, the theoretical part focuses on the structure of a negotiation, the language devices that can be used to direct a negotiation in the desired direction (questioning techniques, persuading, handling break-downs etc.) as well as on strategies which are commonly employed in negotiations e.g. good cop-bad cop, slice the salami. In the practical part students apply the theoretical knowledge acquired. The case-study based simulations are partly held one-to-one or in teams. All negotiations are video-recorded and discussed in the following session.	5	LL.M.