



COURSES TAUGHT IN ENGLISH OFFERED TO EXCHANGE STUDENTS

SPRING 2017-18

** click on the course title to be automatically directed to the course profile*

DEPARTMENT OF ACCOUNTING (6)

Code ¹	OLD Code	Description	Credits ²	Classes ³	Level ⁴
30292	30292	INTERMEDIATE FINANCIAL ACCOUNTING	6	31	UNDERGRADUATE
30404	30404	ACCOUNTING	8	25	UNDERGRADUATE
20177	20177	FAIR VALUE ACCOUNTING, REPORTING AND VALUATION - a tablet (preferred device) / laptop is required	8	13	GRADUATE
20178	20178	PERFORMANCE MEASUREMENT AND CONTROL SYSTEMS - a tablet (preferred device) / laptop is required	10	13	GRADUATE
20221	20221	FINANCIAL STATEMENTS ANALYSIS (ADVANCED COURSE)	6	31	GRADUATE
20556	20556	ADVANCED ACCOUNTING	6	31	GRADUATE

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DEPARTMENT OF DECISION SCIENCES (13)

Code ¹	OLD Code	Description	Credits ²	Classes ³	Level ⁴
30063	30063	MATHEMATICS - MODULE 2 (APPLIED)	7	15-16-17-18-21-22	UNDERGRADUATE
30320	30320	QUANTITATIVE METHODS FOR SOCIAL SCIENCES (MODULE II - STATISTICS) - a tablet (preferred device) / laptop is required	6	23	UNDERGRADUATE
30398	30398	FUNDAMENTALS OF COMPUTER SCIENCE	8	25	UNDERGRADUATE
30401	30401	MATHEMATICS AND STATISTICS - MODULE 2 (STATISTICS)	8	25	UNDERGRADUATE
30408	New	ADVANCED MATHEMATICS AND STATISTICS - MODULE 2 (ADVANCED STATISTICAL METHODS)	7	25	UNDERGRADUATE
30412	New	MACHINE LEARNING	6	25	UNDERGRADUATE
30449	New	MATHEMATICS - MODULE 2 (APPLIED MATHEMATICS) - a tablet (preferred device) / laptop is required	9	13	UNDERGRADUATE
30456	New	STATISTICS - MODULE 1 (THEORY AND METHODS) - a tablet (preferred device) / laptop is required	7	13	UNDERGRADUATE
20173	20173	MARKET RESEARCH - a tablet (preferred device) / laptop is required	6	10	GRADUATE
20236	20236	TIME SERIES ANALYSIS OF ECONOMIC-FINANCIAL DATA	6	31	GRADUATE
20462	20462	SOCIAL AND ECONOMIC NETWORKS	6	31	GRADUATE
20538	20538	PREDICTIVE ANALYTICS FOR DATA DRIVEN DECISIONS MAKING - a tablet (preferred device) / laptop is required	6	31	GRADUATE
20570	20150	DATA ANALYTICS AND VISUALIZATION - a tablet (preferred device) / laptop is required	8	22	GRADUATE

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DEPARTMENT OF ECONOMICS (25)

Code ¹	OLD Code	Description	Credits ²	Classes ³	Level ⁴
30054	30054	INTERNATIONAL AND MONETARY ECONOMICS	6	31-32	UNDERGRADUATE
30057	30057	INTERNATIONAL ECONOMICS	6	31	UNDERGRADUATE
30065	30065	ECONOMICS - MODULE 1 (MICROECONOMICS)	7	12-15-16-17-18-21-22	UNDERGRADUATE
30066	30066	ECONOMICS - MODULE 2 (MACROECONOMICS)	8	15-16-17-18-21-22	UNDERGRADUATE
30145	30145	DEVELOPMENT ECONOMICS	6	31-32	UNDERGRADUATE
30166	30166	TIME SERIES ECONOMETRICS	6	31	UNDERGRADUATE
30283	30283	MARKETS, ORGANIZATIONS AND INCENTIVES	6	31	UNDERGRADUATE
30287	30287	MACROECONOMICS AND THE WORLD ECONOMY	6	31	UNDERGRADUATE
30313	30313	ECONOMICS OF INSTITUTIONS AND CULTURE	6	31	UNDERGRADUATE
30326	30326	INTRODUCTION TO ECONOMICS (MODULE II -MACROECONOMICS) - a tablet (preferred device) / laptop is required	6	23	UNDERGRADUATE
30387	30387	CLIMATE CHANGE ECONOMICS	6	31	UNDERGRADUATE
30413	New	ECONOMETRICS	8	25	UNDERGRADUATE
30443	30443	INTERNATIONAL MACROECONOMICS	6	15-16-17-18	UNDERGRADUATE
30453	New	FOUNDATIONS OF ECONOMICS - MODULE 2 (MACROECONOMICS)	7	13	UNDERGRADUATE
30490	New	FISCAL MACROECONOMICS	6	31	UNDERGRADUATE
20203	20203	ECONOMETRICS	8	20-21	GRADUATE
20287	20287	DEVELOPMENT ECONOMICS	6	31-32	GRADUATE

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DEPARTMENT OF ECONOMICS

Code ¹	OLD Code	Description	Credits ²	Classes ³	Level ⁴
20290	20290	GAME THEORY: ANALYSIS OF STRATEGIC THINKING	6	31	GRADUATE
20294	20294	LABOUR ECONOMICS	6	31	GRADUATE
20295	20295	MICROECONOMETRICS	6	31	GRADUATE
20296	20296	ADVANCED MICROECONOMICS	6	31	GRADUATE
20297	20297	MONETARY POLICY	6	31	GRADUATE
20463	20463	COMPETITION POLICY, REGULATION AND LIBERALIZATIONS	6	31	GRADUATE
20503	20503	MACROECONOMIC TRENDS - a tablet (preferred device) / laptop is required	6	13	GRADUATE
20536	20536	MONETARY POLICY AND FINANCIAL REGULATION: ECONOMICS, POLITICAL ECONOMY AND HISTORY	6	31	GRADUATE

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DEPARTMENT OF FINANCE (20)

Code ¹	OLD Code	Description	Credits ²	Classes ³	Level ⁴
30017	30017	CORPORATE FINANCE	6	15-16-17-18-21-22	UNDERGRADUATE
30055	30055	FINANCIAL ECONOMICS	6	31-32	UNDERGRADUATE
30151	30151	PRINCIPLES OF INTERNATIONAL FINANCE	6	31-32	UNDERGRADUATE
30176	New	FINANCIAL CONTRACTING	6	31	UNDERGRADUATE
30177	30177	FINANCIAL MODELLING - a tablet (preferred device) / laptop is required	6	31	UNDERGRADUATE
30181	30181	THE MICROSTRUCTURE OF FINANCIAL MARKETS	6	31	UNDERGRADUATE
30184	30184	RISK MANAGEMENT WITH DERIVATIVES	6	31	UNDERGRADUATE
30185	30185	BUSINESS VALUATION	6	32	UNDERGRADUATE
30414	New	PRINCIPLES OF FINANCE	7	25	UNDERGRADUATE
20131	20131	INVESTMENT BANKING - a tablet (preferred device) / laptop is required	6	16-17	GRADUATE
20163	20163	RISK MANAGEMENT AND VALUE IN BANKING AND INSURANCE - a tablet (preferred device) / laptop is required	6	16-17	GRADUATE
20189	20189	QUANTITATIVE FINANCE AND DERIVATIVES - MODULE 2 - a tablet (preferred device) / laptop is required	7	16-17	GRADUATE
20192	20192	FINANCIAL ECONOMETRICS AND EMPIRICAL FINANCE - MODULE 2 - a tablet (preferred device) / laptop is required	6	16-17	GRADUATE
20211	20211	FINANCIAL MANAGEMENT AND CORPORATE BANKING	6	33-34	GRADUATE
20253	20253	INTERNATIONAL FINANCIAL MARKETS	6	31	GRADUATE

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DEPARTMENT OF FINANCE

Code ¹	OLD Code	Description	Credits ²	Classes ³	Level ⁴
20258	20258	PRINCIPLES OF FINANCE	6	31	GRADUATE
20260	20260	PRIVATE EQUITY AND VENTURE CAPITAL	6	31-32-33	GRADUATE
20264	20264	COMPARATIVE FINANCIAL SYSTEMS	6	31	GRADUATE
20541	20541	ADVANCED QUANTITATIVE METHODS FOR ASSET PRICING AND STRUCTURING	6	31	GRADUATE
20553	20553	FINANCE FOR THE GREEN BUSINESS AND THE CIRCULAR ECONOMY	6	31	GRADUATE

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DEPARTMENT OF LAW (16)

Code	OLD Code	Description	Credits ¹	Classes ²
20138	20138	COMPANY AND BUSINESS LAW (advanced course)	6	33-34
20139	20139	LEGAL ISSUES IN MARKETING - a tablet (preferred device) / laptop is required	6	10
20193	20193	FINANCIAL INSTITUTIONS AND MARKETS LAW - a tablet (preferred device) / laptop is required	6	16-17
20202	20202	BUSINESS LAW (SELECTED CORPORATE AND TAX ISSUES IN MANAGEMENT AND INTERNAL AUDITING) AND PUBLIC FINANCE - a tablet (preferred device) / laptop is required	9	13
20215	20215	INTERNATIONAL COMPARATIVE BUSINESS LAW - a tablet (preferred device) / laptop is required	6	6-7
30004	New	LAW - MODULE 2 (PUBLIC LAW)	6	12
30058	30058	COMPARATIVE BUSINESS AND EUROPEAN LAW	7	15-16-17-18-21-22
30323	30323	LAW (MODULE II - INTERNATIONAL AND EUROPEAN LAW) - a tablet (preferred device) / laptop is required	6	23
30405	30405	FUNDAMENTALS OF INFORMATION TECHNOLOGY LAW	8	25
30428	30428	INTRODUCTION TO THE LEGAL SYSTEM - MODULE 1	6	15-16-21-22
50063	50063	BANKING LAW	6	31
50077	50077	INTERNATIONAL AND COMPARATIVE TAXATION	6	31
50156	50156	CRIMINAL LAW (PATHS OF INTERNATIONALIZATION)	8	31
50162	50162	LABOUR LAW (EUROPEAN SOCIAL LAW)	6	31
50164	50164	THE LAW OF THE EUROPEAN UNION	9	31
50184	50184	INTERNATIONAL INTELLECTUAL PROPERTY LAW	6	31

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DEPARTMENT OF MARKETING (14)

Code ¹	OLD Code	Description	Credits ²	Classes ³	Level ⁴
30015	30015	MARKETING	6	34	UNDERGRADUATE
30223	30223	MARKETING COMMUNICATION	6	33	UNDERGRADUATE
30230	30230	PERSONAL SELLING	6	31	UNDERGRADUATE
30259	30259	NEW PRODUCTS AND PRODUCT MANAGEMENT	6	31	UNDERGRADUATE
30377	30377	MARKET RESEARCH FOR CULTURAL SETTINGS	6	31	UNDERGRADUATE
30439	30439	GREEN MARKETING	6	31	UNDERGRADUATE
30498	30227	PRINCIPLES OF E-MARKETING AND E-COMMERCE	6	32	UNDERGRADUATE
20145	20145	BRAND MANAGEMENT - a tablet (preferred device) / laptop is required	5	10	GRADUATE
20206	20206	STRATEGIC MARKETING AND MARKETING PLAN - MODULE 2 - a tablet (preferred device) / laptop is required	6	10	GRADUATE
20311	20311	INTERNATIONAL MARKETING	6	32	GRADUATE
20506	20506	MARKETING DECISIONS - a tablet (preferred device) / laptop is required	6	6-7	GRADUATE
20520	20520	MARKETING, CUSTOMER VALUE AND CORPORATE PERFORMANCES	6	31	GRADUATE
20529	20529	INNOVATIVE RETAIL DESIGN	6	31	GRADUATE
20543	20543	SOCIAL MEDIA MARKETING	6	31-32	GRADUATE

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DEPARTMENT OF MANAGEMENT (44)

Code ¹	OLD Code	Description	Credits ²	Classes ³	Level ⁴
30008	30008	FUNDAMENTALS OF ORGANIZATION	6	12	UNDERGRADUATE
30012	30012	BUSINESS STRATEGY	6	15-16-17-18-31-32	UNDERGRADUATE
30153	30153	ORGANIZATION THEORY	6	33	UNDERGRADUATE
30154	30154	TECHNOLOGY AND INNOVATION MANAGEMENT	6	34	UNDERGRADUATE
30206	30206	INTRODUCTION TO MANAGEMENT CONSULTING	6	31	UNDERGRADUATE
30209	30209	MANAGEMENT OF COMPETITION AND INNOVATION IN HIGH-TECH	6	31	UNDERGRADUATE
30214	30214	SUSTAINABLE OPERATIONS MANAGEMENT	6	31	UNDERGRADUATE
30215	30215	INTERNATIONAL BUSINESS AND MANAGEMENT	6	31	UNDERGRADUATE
30218	30218	ENTREPRENEURIAL STRATEGY	6	31	UNDERGRADUATE
30219	30219	BUSINESS PLAN - a tablet (preferred device) / laptop is required	6	32	UNDERGRADUATE
30221	30221	MANAGEMENT OF FASHION COMPANIES	6	33	UNDERGRADUATE
30276	30276	FAMILY BUSINESS STRATEGIES - a tablet (preferred device) / laptop is required	6	31	UNDERGRADUATE
30297	30297	MANAGING CREATIVITY	6	31	UNDERGRADUATE
30298	30298	DIVERSITY MANAGEMENT AND POLICY	6	31	UNDERGRADUATE
30378	30378	THE TRANSFORMATION OF CULTURAL SECTOR AND ART MARKET: CRITICAL ISSUES AND CASES	6	31	UNDERGRADUATE
30380	30380	THE GLOBAL INDUSTRY OF IMAGINERIES	6	31	UNDERGRADUATE
30382	30382	THE SUSTAINABILITY OF LOCAL PRODUCTIONS IN A GLOBAL WORLD	6	31	UNDERGRADUATE
30383	30383	DIGITAL DISRUPTION AND ENTREPRENEURSHIP	6	31	UNDERGRADUATE

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DEPARTMENT OF MANAGEMENT

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30389	30389	SOCIAL NETWORK ANALYSIS (Introduction to Network Science)	6	31	UNDERGRADUATE
30438	30438	USER GENERATED CULTURE	6	31	UNDERGRADUATE
30492	30314	ENTREPRENEURSHIP AND NEW BUSINESS STARTUP	6	31	UNDERGRADUATE
20158	20158	ORGANIZATION - a tablet (preferred device) / laptop is required	6	6-7	GRADUATE
20160	20160	CORPORATE STRATEGY - a tablet (preferred device) / laptop is required	8	6-7	GRADUATE
20167	20167	PRODUCT INNOVATION AND MARKET CREATION - a tablet (preferred device) / laptop is required	5	10	GRADUATE
20209	20209	IT CONSULTING	6	31	GRADUATE
20237	20237	MANAGEMENT OF FASHION AND LUXURY COMPANIES	6	31	GRADUATE
20322	20322	DECISION MAKING AND NEGOTIATION - a tablet (preferred device) / laptop is required	6	31	GRADUATE
20329	20329	PROJECT MANAGEMENT - a tablet (preferred device) / laptop is required	6	31	GRADUATE
20331	20331	CORPORATE SOCIAL RESPONSIBILITY	6	31	GRADUATE
20402	20402	INNOVATION, GROWTH AND SUSTAINABILITY - a tablet (preferred device) / laptop is required	6	31	GRADUATE
20412	20412	GREEN MANAGEMENT AND CORPORATE SUSTAINABILITY	6	31	GRADUATE
20456	20456	TECHNOLOGY AND INNOVATION STRATEGY - MODULE II (TECHNOLOGY ENTREPRENEURSHIP) - a tablet (preferred device) / laptop is required	10	22	GRADUATE

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DEPARTMENT OF MANAGEMENT

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20457	20457	DEVELOPING YOUR COMPANY - a tablet (preferred device) / laptop is required	6	22	GRADUATE
20460	20460	INTERNET, PUBLISHING AND MUSIC - a tablet (preferred device) / laptop is required	10	31	GRADUATE
20465	20465	GLOBAL MANAGEMENT PRACTICE - reserved for CEMS students - a tablet (preferred device) / laptop is required	6	31	GRADUATE
20467	20467	COMMUNITY BASED INNOVATION AND STRATEGY	6	31	GRADUATE
20480	20480	PERFORMANCE MEASUREMENT AND CORPORATE STRATEGY - MODULE II (CORPORATE STRATEGY) - a tablet (preferred device) / laptop is required	8	4-5	GRADUATE
20494	20494	INNOVATION AND FIRM STRATEGIES IN ICT SECTORS	6	31	GRADUATE
20507	20507	PROJECT AND TEAM MANAGEMENT - a tablet (preferred device) / laptop is required	6	19	GRADUATE
20521	20521	MANAGERIAL ISSUES IN MADE IN ITALY INDUSTRIES - a tablet (preferred device) / laptop is required	6	31	GRADUATE
20522	20522	MANAGING THE GROWING ENTREPRENEURIAL VENTURE	6	31	GRADUATE
20552	20552	SPORTS BUSINESS AND MANAGEMENT	6	31	GRADUATE
20567	20147	INNOVATION MANAGEMENT AND STRATEGIES - a tablet (preferred device) / laptop is required	6	31	GRADUATE
20575	New	GLOBAL OPERATIONS AND SUPPLY CHAIN MANAGEMENT - a tablet (preferred device) / laptop is required	6	6-7	GRADUATE

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DEPARTMENT POLICY ANALYSIS AND PUBLIC MANAGEMENT (41)

Code ¹	OLD Code	Description	Credits ²	Classes ³	Level ⁴
30035	30035	ECONOMIC HISTORY AND HISTORY OF ECONOMIC THOUGHT	8	12	UNDERGRADUATE
30056	30056	EUROPEAN ECONOMIC POLICY	6	17-18-31	UNDERGRADUATE
30196	30196	INTERNATIONAL RELATIONS	6	31	UNDERGRADUATE
30197	30197	SOCIOLOGY	6	31	UNDERGRADUATE
30203	30203	INTERNATIONAL DEMOGRAPHY	6	31	UNDERGRADUATE
30245	30245	METHOD AND RESEARCH IN ARTS	6	33-34	UNDERGRADUATE
30328	30328	HISTORY (MODULE I - GLOBAL HISTORY) - a tablet (preferred device) / laptop is required	6	23	UNDERGRADUATE
30329	30329	HISTORY (MODULE II- HISTORY OF POLITICAL INSTITUTIONS) - a tablet (preferred device) / laptop is required	6	23	UNDERGRADUATE
30331	30331	POLITICAL PHILOSOPHY - a tablet (preferred device) / laptop is required	6	23	UNDERGRADUATE
30337	30337	POLICY EVALUATION - a tablet (preferred device) / laptop is required	8	23	UNDERGRADUATE
30344	New	PUBLIC ECONOMICS	8	23	UNDERGRADUATE
30345	New	MEDIA AND POLITICAL COMMUNICATION	6	23	UNDERGRADUATE
30372	30372	GLOBAL HISTORY	6	31	UNDERGRADUATE
30384	30384	TOURISM, LOCAL IDENTITY AND DESTINATION MANAGEMENT	6	31	UNDERGRADUATE
30385	30385	POLICIES FOR ARTS AND CULTURE	6	31	UNDERGRADUATE
30396	30396	METHOD, CRITIQUE AND RESEARCH IN ARTISTIC DISCIPLINES II - MODULE II (ART AND POLITICS)	6	31	UNDERGRADUATE

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DEPARTMENT POLICY ANALYSIS AND PUBLIC MANAGEMENT

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30445	30445	SHARING ECONOMY AND SMART CITIES MANAGEMENT	6	31	UNDERGRADUATE
30475	30266	METHOD AND RESEARCH IN ARTS II - MODULE II (CINEMA)	6	31	UNDERGRADUATE
30476	New	METHOD AND RESEARCH IN ARTS II - MODULE II (MODERN ART)	6	31	UNDERGRADUATE
30486	New	POLITICS IN THE MIDDLE EAST	6	31	UNDERGRADUATE
30487	New	POLITICAL REGIMES	6	31	UNDERGRADUATE
30495	New	INNOVATION AND BIG DATA FOR THE PUBLIC SECTOR	6	31	UNDERGRADUATE
30496	New	MANAGEMENT OF PUBLIC UTILITIES	6	31	UNDERGRADUATE
30497	New	HEALTH AND SOCIETY	6	31	UNDERGRADUATE
20148	20148	BUSINESS HISTORY	6	33-34	GRADUATE
20269	20269	ECONOMICS OF EUROPEAN INTEGRATION	6	31	GRADUATE
20278	20278	PROJECT MANAGEMENT AND FUNDING OF INTERNATIONAL PROGRAMS	6	31	GRADUATE
20446	20446	MANAGEMENT OF CULTURAL INDUSTRIES AND INSTITUTIONS - MODULE II (COMPARATIVE CULTURAL PUBLIC POLICIES AND FUNDRAISING) - a tablet (preferred device) / laptop is required	6	19	GRADUATE
20447	20447	CULTURAL MEDIATION - a tablet (preferred device) / laptop is required	8	19	GRADUATE
20458	20458	ART MANAGEMENT AND MARKETS	10	31	GRADUATE
20487	20487	TOURISM CULTURE AND TERRITORIAL MARKETING	10	31	GRADUATE
20488	20488	THEATRE FESTIVALS AND LIVE PERFORMANCES	10	31	GRADUATE
20512	20512	ECONOMICS AND POLICY OF GLOBAL MARKETS	9	14	GRADUATE

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DEPARTMENT POLICY ANALYSIS AND PUBLIC MANAGEMENT

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20513	20513	POLICY ANALYSIS AND EVALUATION	8	14	GRADUATE
20514	20514	PUBLIC ACCOUNTING AND PERFORMANCE MANAGEMENT - a tablet (preferred device) / laptop is required	9	14	GRADUATE
20515	20515	MANAGING BUSINESS GOVERNMENT RELATIONS	6	31	GRADUATE
20516	20516	MANAGEMENT OF INTERNATIONAL ORGANIZATIONS AND NGO'S	6	31	GRADUATE
20528	20528	GLOBALIZATION, DIVERGENCE AND INEQUALITY IN HISTORICAL PERSPECTIVE	6	31	GRADUATE
20531	20531	COMPARATIVE POLITICS AND DEMOCRATIC THEORY	6	31	GRADUATE
20551	20551	STATES, CIVIL SOCIETY AND SOCIAL WELFARE	6	31	GRADUATE
20574	20526	REGULATION AND ECONOMICS OF HEALTHCARE INDUSTRY	6	31	GRADUATE

- ¹ Bocconi code system: **30xxx** codes refer to Undergraduate courses. **20xxx** codes refer to Graduate courses. **50xxx** codes refer to courses of the Integrated Master of Arts in Law (the level is determined by which year of the program they are taught in).
- ² Bocconi credit system is ECTS equivalent: each Bocconi credit corresponds to 25 hours workload, of which 8 lecture hours.
- ³ Classes open to exchange students in the Spring semester
- ⁴ Undergraduate students can select courses at the undergraduate level only, while graduate students can select courses both at the undergraduate and graduate level.